

# CEO Message



Fiber Lasers are fuelling a manufacturing revolution offering faster, cheaper and more reliable processing, and are widely accepted as the tool of choice for many businesses. At SPI Lasers we supply innovative and reliable Fiber Lasers, backed by market leading customer support.

Our customers are at the heart of everything we do. We are committed to working in partnership with our customers to continually innovate and develop our Laser technology. We progressively push the technological

and application boundaries culminating in our suite of premium products, designed by experts, for experts.

"...premium products, designed by experts, for experts."

Product quality, reliability and performance have always been our first priorities, yet we have worked hard to maintain a competitive product offering. This relentless pursuit of manufacturing excellence has seen us continually innovate along the value chain, from the manufacture of our own fiber components through to bespoke control solutions. We aim to manufacture the very best quality Fiber Lasers on the market.

I am exceptionally proud of our contribution to the Fiber Laser market, from our pivotal role in the development of the early stages of this

"...the success of our customers remains our primary focus."

technology to our continued investment in Research & Development, Applications, Customer Service and the efforts our staff make every day to do

more for our customers. Our customer focus and expertise makes the difference.

We work in an innovative and fast paced industry. Both myself and everyone at SPI Lasers are committed to remain at the forefront of these changes; whilst ensuring the success of our customers remains our primary focus.

Dr. Thomas Fehn Chief Executive Officer

# About us

A leader in Fiber Laser technology and manufacture, we offer a wide range of Pulsed and CW Lasers, supported by our comprehensive after sales services. Headquartered in the United Kingdom, with manufacturing facilities in Southampton, Rugby and offices in North America, Europe, and Asia-Pacific, we position ourselves globally to offer the best solutions to our customers.

A leading innovator since the early days of active fiber development we are well respected by our customers for our materials and fabrication knowledge, as well as our ability to innovate at the glass level. Through this we bring truly unique Fiber Lasers to market, that simultaneously address the needs of both applications and end product manufacturing.

The acquisition of JK Lasers in 2015; one of the world's leading manufacturers of high-power Fiber Lasers for industrial use; helped strengthen our position as a leader in the Fiber Laser market. With more than 40 years of experience in Laser development, we are benefiting from their core competence in the development of Fiber Lasers with outputs up to 4 kW, as well as combiners for joining Laser sources and other beam guidance components.

#### Focusing on customer solutions:

We know customers don't buy products, services or even people – they buy results. We focus on using our expertise gained across a diverse array of global industries, from Aerospace, Electronics, Medical, Additive Manufacture and Automotive to create and provide solutions that address our customers' specific priorities and provide excellent results.

Our customer centric approach enables us to work in partnership with our customers, creating tailored solutions specific to their challenges. If you are looking for more than just an 'off the shelf' Laser our expertise and customer focus may be the difference you are looking for.

JK Lasers, products and operations have been incorporated under the single brand of 'SPI Lasers', with its UK site in Rugby continuing to operate as an additional manufacturing, development and customer service center for Fiber Lasers and optical components.







he amalgamation of the two companies brought significant customer benefits, with improvements in both experience and expertise, creating a more versatile organisation, with enhanced vertical integration. Our expanded base of highly qualified Laser experts, translates into a broader product offering, greater integration, product innovation and enhanced customer service.

Our engineers ensure all the Fiber Lasers we manufacture are built to our exceptional standards, are focused on customer requirements and are designed to easily integrate into our customers systems and applications. With tens of thousands of units in operation with millions of service hours behind them, we are naturally proud of the products we manufacture and remain committed to ongoing development.

We are focused on delivering innovative, quality and reliable products with first class levels of customer support, through the development of highly effective Fiber Laser solutions for macro, micro-machining, welding, cutting, marking and additive manufacturing applications.

Our commitment to continuous innovation brings significant benefits for our customers from enhancing precision of control and ease of use, through to improving the ruggedness and reliability of all our Lasers.

Whatever your industry or needs, we are equipped to assess your challenges and help you find a practical Laser based solution.





## Vertical Integration

To ensure customer service levels are high and costs are competitive, we are focused on maintaining as much inhouse manufacturing as possible, from the production of our own fiber, Beam Delivery Optics, mode strippers and beam combiners; all produced to our exceptional quality standards.

### Research & Development

We have distinguished ourselves through continued investment in Fiber Laser and fiber innovations, technical advances and developments. This remains an area of continuous improvement for us and is a core aim of our active Research & Development unit.

A key source of our innovation is our Advanced Laser Laboratory, embedded within the Optoelectronics Research Centre (ORC), part of Southampton University; widely regarded as one of the world's leading institutes for photonics research.

### **Quality Control**

To guarantee our products comply with the highest technical and manufacturing standards, we only work with the finest suppliers and entrust production to expert engineers and technicians.

To ensure standards are maintained we implement rigorous test procedures for every part of our Lasers at each stage of production. Only such high demands can guarantee the consistent quality of Lasers "Made by SPI".

# Our Products

Our Lasers use our own proprietary fibers and patented GTWave technology making our products unique and exclusive to us.

Our product portfolio is the result of our extensive experience of the industrial Laser materials processing sector, including long-term relationships with customers. It is based on a strong commitment to Research & Development and rigorous product development, addressing customers' business and technology demands.

Regardless of whether you choose one of our range of **redENERGY®** or **redPOWER®** Fiber Lasers you will have the flexibility to control power, modulation rate, pulse width and shape. When combined with tailored beam delivery and control features, our Fiber Lasers become the tool of choice for your industrial Laser applications.

### **Benefits**

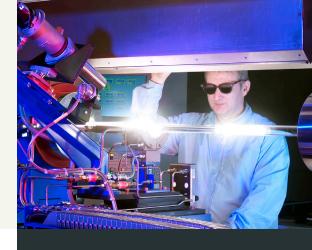
All our Fiber Lasers benefit from a number of key product qualities that in turn have a direct impact on the performance of our customers products and organisations.

Greater flexibility; our Fiber Lasers offer users greater flexibility based on an extended range of performance features. CW Laser model benefits include high modulation rates linked to totally flexible integral pulse shaping capability and closed loop operations., while Pulsed EP Series Laser sources offer the greatest range of pulse width variability from 3-500ns with up to 1MHz operation CW capability.

Superior quality; all our products are designed, engineered and manufactured to be of the highest quality, resulting in Lasers with excellent levels of reliability. In addition our diverse feature suite allows greater control for enhanced processing results.

Increased processing; our broad product range enables sources to be tailored to specific applications through optimised beam quality by choice of delivery fiber in CW Laser and choice of M² in pulsed. In addition, in our redPOWER Lasers the optimisation of pulse duration and frequency can often enhance productivity.

Improved profitability; Whether you are an integrator or end user, our objective is to help our customers be more successful. Our Lasers are compact, easy to integrate and available at levels of integration to suit customer requirements. Compared with other solid state Lasers, Fiber Lasers offer greater efficiency and reliability; low running costs and virtually no on-going maintenance. Coupled with enhanced process performance our Lasers can help deliver enhanced profit.



### Our Markets

Whatever your industry, if you have a requirement for a Fiber Laser we will be happy to discuss your needs and find you the right solution.

Our diverse customer base has allowed us to build our experience across multiple manufacturing and engineering industries including:

Aerospace
Automotive
Batteries
Consumer
Electronics
Dental

**Jewelry** 

Medical

Printing
Scientific
Sensors
Semiconductors

;s =

Solar
Telecoms
Watch Making

### **Applications**

We are committed to advancing the flexibility of our Fiber Lasers, to ensure they excel in every application, both known and those yet to be discovered. Our Fiber Lasers are used for a wide variety of applications, including:



Ablation
Additive Manufacturing
Cutting
Drilling
Engraving
Layer Removal
Marking
Material Processing
Micro Machining
Precision Cutting
Scribing
Solar Cell Processing



Soldering Thin Film Pattering Thin Foil Cutting Welding

# redENERGY® G4

Flexibility and speed for marking and pulsed micro-machining.

20W - 100W

**Pulsed Fiber Laser** 



**redENERGY®** G4 represents our range of pulsed Fiber Laser modules that use GTWave and PulseTune technologies. Operating in the nanosecond pulse duration regime these Lasers are widely used in diverse applications, offering users unrivalled versatility and flexibility.

**redENERGY**<sup>®</sup> G4 Lasers are all maintenance free, utilising 'Fit & Forget' technology, allowing you to focus on output, rather than time consuming maintenance schedules.

Our 4th generation **redENERGY®** G4 pulsed product platform is the pinnacle of pulsed nanosecond technology, with enhanced features for micro-machining, moving our PulseTune enabled Lasers to a new level.

**redENERGY**® G4 has been designed with specific attention to enhance the ease of OEM integration, enabling easy adoption of the full product features and range. **redENERGY**® G4 is designed to benefit high volume manufacturing, where it yields unprecedented reliability and consistency.

Designed for manufacturability and reliability **redENERGY**® G4 sets new standards of product quality, backed by an industry leading 3 year warranty as standard.

# ABS) PETE

Marking Night & Day Plastics



Marking, Cutting, Engraving, Etching Sterling Silver



**Deep Engraving**Metals & Ceramic



Micro Welding



Marking
Thin Film Patterning



Marking Metallic Materials

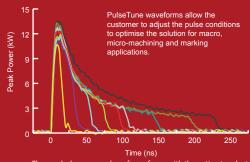
### **Key Benefits**

- Easily integrated compact and robust
- 'Fit & Forget' technology
- · Common interface for all Lasers
  - 'Plug and play' beam delivery solution
- · Enhanced connectivity
- · Improved controllability
- In-situ serviceability for electronics
- · 3 year standard warranty

#### **Applications**

- Ablation
- Cleaning
- Drilling
- Engraving
- Layer removal
- Marking
- Micro-machining
- Micro-welding
- Precision cutting
- Scribing
- Silicon cutting
- Solar cell processing
- · Thin film patterning
- Thin foil cutting

- Anodised /
- painted surfaces
- Ceramics
- Composites
- Gemstones
- Metals
- Plastic
- Precious metals
- Thin films



The graph shows a number of waveforms with the option to select from 40 PulseTune characteristics.

# redPOWER® R4

Power and control for cutting, welding and micro-machining.

200W - 1kW

**CW Fiber Laser** 



**redPOWER®** R4 Fiber Lasers deliver substantial commercial benefits over alternative technologies, offering improved line speeds, finer machining capabilities and reduced downtime.

The innovative features of the **redPOWER®** R4 include Pulse Shape Equalisation (PSE) and closed loop control, giving class leading power stability and performance, even under the stress of reflections from bright metals. This allows the redPOWER R4 to produce highly repeatable results for years of continuous operation without maintenance in high accuracy applications, such as medical device production and metal 3D printing.

Specialising in cutting, welding and 3D printing applications **redPOWER**® R4 Lasers can be integrated directly into production lines or your machines. A range of output Fibers are available up to 20m in length with single and multi mode options to ensure even the largest machines can benefit from **redPOWER**® R4.



Cutting
Brass, Aluminium, Copper
& Stainless Steel



**Cutting** Thin Foil



Cutting Bright Metals



3D Printing / Additive Manufacturing



Welding Stainless Steel



**Cutting** Fine Metallic

### **Key Benefits**

- Back reflection tolerance for cutting or welding reflective metals
- · CW or Modulated
- Dynamic pulse shape control
- 'Fit & Forget' technology
- Full comms / analog I-O control options
- High power stability
- · Highly engineered beam quality
- Pulse Shape Equalisation (PSE)
- 2 year standard warranty

#### **Applications**

- 3D Printing
- Cutting
- Drilling
- Heating
- Semiconductor marking and cutting
- Soldering
- Welding
- Scribing
- Additive Manufacturing

- Aluminium
- Brass
- Copper
- Mild steel
- Multi layer metal composites
- Reflective metals
- Stainless steel
- Ceramics

# redPOWER® OEM

Efficiency and flexibility for macro materials processing.

### 100W & 1kW

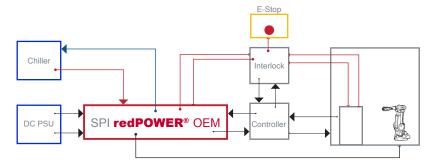
**CW Fiber Laser** 



Laser Systems designed and built from **redPOWER®** OEM high power products offer integrators the capability to manufacture equipment for cutting, welding and other material processing applications in the industrial sector.

The **redPOWER**® OEM Laser enables integrators to maximise their added value content by optimising their product differentiation in the areas of field serviceability, customisation of the control interface, functionality and performance.

Output Fibers include single mode and multi-mode options. The  $M^2<1.1$  output is used within Additive Manufacturing (3D Printing) and for beam combination to produce multi-kW systems. The multi-mode options are popular within 2D cutting applications.



redPOWER® OEM schematic drawing



#### **Key Benefits**

- Compact design for OEM integration
- 'Fit & Forget' technology
- High back reflection protection
- · High beam quality
- High power connector options
- Integrated pump diodes and drive electronics
- Integrated power and temperature monitoring
- Single and multi mode delivery Fiber options available
- · Wide range of control options available

### **Applications**

- 3D Printing
- Cutting
- Material processing
- Welding
- Additive Manufacturing

#### **Materials**

- Aluminum
- Brass
- Copper
- Mild steel
- Multi layer metal composites
- · Reflective metals
- · Stainless steel

#### **SPI Lasers Dragon**

Method: Cutting Bright Metal

Metals: Aluminium, Brass, Copper, Mild Steel and

Stainless Steel **Process:** Cutting

Laser & Power: redPOWER® OEM 1kW

# redPOWER® Multi kW OEM

Building blocks for high power Fiber Lasers.

2kW - 4kW

CW kW Fiber Laser



**redPOWER**<sup>®</sup> Multi kW OEM core products comprise a 1kW unit and a multi-port High Power Combiner (HPC) unit. Multi-kW Lasers can be built by combining multiple 1kW units with an HPC unit. A single output fiber from the HPC delivers Laser power to the process tool. As well as containing high power fused components, the HPC also contains a Laser control and interface card.

The system integrator adds value to these basic units by providing the DC Supply, a suitable enclosure, a controlled coolant supply and system level safety control. For this later function we are able to assist with an optional Beam Delivery Interlock Unit (as described below).

The complete range of units are designed to mount into an industry standard 19" rack mount, giving a consistent look to the final Laser, and facilitating ease of enclosure sourcing.

#### Beam Delivery Interlock (BDI) Unit

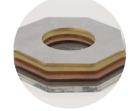
The Beam Delivery Interlock (BDI) Unit is offered as an option to help system builders with integrating the Laser source into the system level safety control architecture.

The BDI unit is designed to be used with DC PSUs having an enable/disable input signal, and a dual channel, cross checked electromechanical safety relay controlling the PSU mains input contactors.

When correctly integrated into a system, the BDI will monitor the work chamber doors and emergency stop circuits and ensure that the Fiber Laser is in a safe state when required, and cannot be enabled until the system safety interlocks are in the correct state.



Welding 304 Stainless



Cutting Brass, Copper, Stainless Steel, Mild Steel



Cladding

### **Key Benefits**

- · 'Fit & Forget' technology
- High beam quality Fiber beam delivery
- High efficiency
- High frequency modulation
- High reliability, low maintenance
- Integral pulse shaping capability
- Integrated safety monitoring
- Optional module for system safety control
- Patented back reflection protection
- Rack mount (19") format
- Single modules 1kW output power

#### **Applications**

- Cladding
- Flat sheet cutting
- High speed welding
- Remote welding
- Additive manufacturing

- Aluminium
- Brass
- Copper
- Mild steel
- Multi layer metal composites
- Reflective metals
- Stainless steel

# redPOWER® Lasers

Providing exceptional levels of power and control for industrial applications.

2kW - 4kW

**CW Fiber Laser** 



#### redPOWER® Multi kW System:

- Is a complete integrated system capable of providing up to 4kW of power with exceptional levels of control for a wide range of industrial cutting, welding and drilling applications.
- Requires only an electrical and chilled water supply in order to produce 2-4kW of Laser power, delivered in fiber outputs up to 20m in length.
- Is designed for continuous, reliable performance with output fibers of 50µm and 100µm producing M² values of 6.5 and 8 respectively.

This versatile Laser offers an additional range of flexible delivery options, including beam-switch time-share, which maximises productivity by eliminating system load and unload times, and energy sharing that can help avoid the distortion of sensitive components by enabling users to simultaneously weld at multiple locations onto one part.

This control interface incorporates a user definable arbitrary waveform generator extremely useful in providing a controlled and repeatable ramp down of Laser pulses when welding.

The **redPOWER**<sup>®</sup> Lasers have inbuilt back reflection monitoring and protection - providing the user with potentially useful process feedback information, as well as reducing the risk of damage to the Laser from back reflections.

# Key Benefits

- Easily automated
- FiberView(™) software
- 'Fit & Forget' technology
- · High frequency modulation
- High reliability
- Integral pulse shaping capability
- Low maintenance
- Low order mode Fiber beam delivery
- Multi-kilowatt CW output power
- Multiple Fiber delivery options
- Patented back reflection protection
- Pulse waveform control
- Range of cutting & welding heads
- Small footprint

### **Applications**

- Cladding
- · High speed cutting
- · Thick section welding
- Welding

- Aluminium
- Brass
- Copper
- · Mild steel
- Multi layer metal composites
- Reflective metals
- Stainless steel



Cutting Sheet Metal



Welding 304 Stainless



Thick Metal Cutting Mild Steel

# Service and Support

We believe that our relationship with you begins well before any purchase is made.



### Pre-Sales Support

Our knowledgeable and skilled field sales representatives will be on hand to help at all times throughout your purchasing journey. Even if you are not yet ready to make a purchase they will be happy to help you work through your requirements and suggest the optimal solution to whatever challenge(s) you are facing.

Much of this work would be carried out using our in-house Application Labs, based at key locations around the globe and run by skilled SPI experts, all of whom have extensive experience in materials engineering and Laser applications.

"Whatever the challenge, we can work directly with you...."

Whatever the challenge, we

can work directly with you, from initial investigation all the way through the product lifecycle, in order to deliver the very best output for your requirements.

### Online Support

If you are unsure of exactly what type of Laser you require, or even the best application for your requirements, then spilasers.com is a great place to begin your manufacturing journey; packed with information and insight on everything Fiber Laser related, it's your one stop shop to achieving your Laser processing goal(s).

We continually update our site with applications insights and white papers to help educate our customers and the market on the best ways to process specific applications, as well as publishing an array of technical papers on key topics / challenges in the industrial Laser processing community.

Visit spilasers.com today and register to receive updates on everything from the latest product information through to newly released applications insights and webinars.

### Try Before You Buy

For customers wanting to evaluate and verify process capability on their own equipment we will be happy to provide a Laser in situ, via a 30 day trial at your premises, allowing you the time to make a thorough review of its performance.

Our product support staff will be on hand to help prepare you for integration, focusing on all aspects including establishing an effective control interface.

Even if you are unsure of suitability we will send you an appropriate Fiber Laser for a no obligation trial. You will have the opportunity to evaluate the Laser for your specific application application, with as much support as we are able to provide.

# Application Labs

We know that purchasing new capital equipment or investing in a new supplier of Lasers can be a costly and demanding process; we are constantly working to make that task as easy as possible for our customers.

With over 50 years combined experience in materials processing, our Applications Laboratory teams are ideally suited to provide our customers with the very best support in sourcing the most efficient Fiber Laser solution, whatever their goal.

Located in Southampton (UK), Santa Clara (USA) and Shanghai (China) our Applications Laboratories are equipped with our latest Pulsed and CW Fiber Lasers and can be made available to our customers to carry

out early stage development, helping find the perfect manufacturing solution.

"With over 50 years combined experience in materials processing."

Our customers are typically

systems integrators, job shops, factory automation specialists, OEMs, academic and other institutions looking for high quality Fiber Lasers at competitive prices. With our extensive industry expertise and customer focused approach we work in partnership with you to ensure that from day one you not only receive the best products but also the very best levels of solution support.

### Working with you at your facilities

Our Applications Team can be outsourced to work directly with customers on your site to help improve applications and to develop/implement novel applications to benefit your manufacturing processes.

Our diverse customer base includes manufacturers and processors in the semiconductor, electronics, consumer electronics, automotive, medical, food and packaging and general industrial sectors. As a consequence our skills and experience can be invaluable in helping find solutions for a wide variety of manufacturing challenges.



Establishing applications 'know how'

A key part of the applications remit is to establish the know-how to support our customers with in-depth knowledge of Laser materials processing for the fast and successful implementation of manufacturing processes utilising our Pulsed and CW Fiber Lasers.

Our extensive web based process database and application insights provide guidance free of charge for potential users. For more intensive research our applications team are on hand to work with you to investigate specific requirements, creating solutions and case-specific feedback to inform your decision.

Bespoke training and in-depth application assessment can be provided at any of our global labs, ensuring our customers receive maximum support in identifying the optimum solution(s) to their manufacturing challenges.

Contact your local sales representative to discuss your application requirements and arrange for a 'proof of concept' trial

# Our Continued Service

We regard customer service as an integral and essential part of our overall quality policy, which is why we run a number of after sales programs designed to get the most from your Laser.



### Warranty and Repair

Our Lasers are designed and manufactured for years of use with little to no intervention on the manufacturing floor. This low maintenance advantage allows all our Lasers to benefit from 'Fit & Forget' technology. In the unlikely event of an electrical or optical failure accessing the internals of the Laser can only be addressed by factory trained personnel.

All our Fiber Lasers come with a fully comprehensive warranty and we run a global network of authorised technical centres, staffed by highly skilled engineers who can undertake all electronic repairs, guaranteeing fast, efficient and personal handling.

In the unlikely event your Laser incurs an optical failure\*, a repair will be undertaken at our UK Head Quarters. At all times during repair work we will remain in contact with you; from informing you your Laser has been received by our repair facility and is under investigation, through to submitting a failure report for your attention, and confirming a date for your Laser to be repaired and delivered back to you.

And rest assured, even though we are committed to continued development and innovation, our service commitment extends for years after certain models are discontinued or upgraded, ensuring your business productivity is not affected.

\*BDO optical failures can be fixed in the UK or China.

### Supporting your Marketing

We know that marketing your machines is vital for a successful launch. Our e-newsletters reach 100,000+ mailboxes worldwide each year and we often collaborate on these with our customers.

In addition we also offer help to support your sales team, via referral of leads and supply of application samples, as well as providing interactive tools and technical datasheets to assist you in a sale.

We believe in adding value to all our customers, when you buy from us you are buying more than just a Laser, you are purchasing a commitment to an ongoing partnership.

### Training Courses

As well as providing you with advice and guidance ahead of your purchase, our Application Labs and Service and Support teams add value after your purchase, helping to train your staff in fault diagnostics, electronic repair of our Lasers and Laser processing and optimisation, as well as providing training on the latest user techniques and developments specific to an SPI Laser.

Our skilled engineers run a number of global training courses throughout the year from both a user and service perspective.

In addition we carry out regular customer training programs enabling our customers' engineering and support teams to confidently service and support our Lasers at their end users' sites.

# Global Operations - Sales & Service

With our headquarters and manufacturing base located in the United Kingdom along with operations in China, Korea and the US, our global reach ensures we are among the industry leaders for Fiber Laser production. In addition our network of approved distributors spans the globe, ensuring that wherever you are in world you can be sure of our local service.





